



## Collaborators The Knowledge Workers

*as people are the greatest value*

Total	2015	2014	2013
	375	369	364
<b>Positions</b>			
Blue Collars	6	6	6
White Collars	351	346	340
Executives	7	7	12
Top Managers	10	10	6
<b>Qualifications</b>			
Middle School	14	14	14
High School	180	179	178
University	163	159	157
Doctorate	18	17	16
<b>Average age</b>	34	34	34
<b>Spin Off</b>	2	2	2
<b>Nationality</b>	14	13	13
<b>Abroad</b>	29	21	10

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### Acknowledgements

#### Best Workplace Italia 2002-03-04-05-06-07-14-15

Award for the excellence in the organizational environment and employee satisfaction of the Great Place to Work® Institute Italy 2014, 3<sup>rd</sup> among the small medium enterprises and the only Italian company on the podium



## Our Knowledge Company The training company

*from a "workplace" to a "place where to fulfill one's professional identity"*

**Academy**            **14972**    **hours of total training**  
2800    hours of managerial training  
4807    hours of technical and commercial training  
2900    hours of linguistic training  
**29,2**    **hours of training per person**  
**360**    **participants**  
**5%**    **of the personnel cost**

**Faculty**            **60**    **teachers with**  
35    technical background  
24    managerial background  
1    linguistic background

**Tecnicament3 XVIII Ed.**    *Pre-entry master for just-graduated students*  
**736**    hours of training    **8**    participants

**Management3 XXIII - XXV Ed.**    *Post-entry master for university graduated students*  
**1300**    hours of training    **33**    participants

**Open Knowledge**    *Loccioni Ph.D. Community*  
**17**    Ph.D. Graduates  
**21**    Ph.D. Candidates

**Training pills**    *Evening classes available to all, to discover new horizons*  
**30**    meetings  
**2142**    participants  
**2429**    hours of training

**Accreditation**    Training Organisation of the Marche Region since 2002

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**Acknowledgements**    **Label 2009 for Companies**  
Award of the European Commission for the LIN project  
(Language International Networking)



di futuro

jobplace  
for  
all ages

## Bluzone The talent incubator

*a training center where young people transform ideas and dreams into concrete projects*

<b>Activities</b>	<b>1000</b>	students in orientation
	<b>240</b>	hosted students on projects
	<b>8</b>	hosted foreign students
	<b>39</b>	testimonials at colleges and universities
	<b>20</b>	dissertations
<b>Partners</b>	<b>57</b>	institutes, from primary schools to Universities

**Bluzone Camp** *The relationship between school and enterprise continues during the summer*

*Fuoriclasse primary school and middle school*

**1824** hours of training    **62** participants

*Classe Virtuale Camp middle school*

**800** hours of training    **20** participants

*Summer&Sons for collaborators' children from 6 to 13*

**800** hours of training    **40** participants

**Classe Virtuale XV Ed.** *Project dedicated to personal and professional growth of local ITIS students*

**30** students

**4** schools

**1200** hours of training

**3600** hours of project development

**GOL Grow on Loccioni IV Ed.** *Orientation project with Università Politecnica delle Marche, providing training, project work and tutoring*

**780** hours of training

**15** participants

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**Acknowledgements** Bluzone as protagonist at **Superquark** - RAI 1 TV Channel, July 4<sup>th</sup> 2013

The “**jobplace for all ages**” has been presented to school headmasters of the territory as a **model of innovative internship**, in collaboration with the **Marche Region** and **MIUR**



## The Open Company The network model

*opening means continuous wish for knowledge*

**Silverzone** *Network of seniors with experience and knowledge to be shared with young people*  
**26 years** of Silverzone. Projects in **7 business areas**. More the **100 people** involved

**U\_net** *Multidisciplinary network of universities and research centers to develop scientific competences and applied research*  
**40** universities  
**6** research centers

**LOV** *Enhancement of territorial culture and excellences of Marche Region*  
**Land Of Values** **8963** visitors  
**13** groups visiting  
**22** countries of provenance  
**127135€** benefit for the territory  
**23** events

**Apoteca** *International scientific network of APOTECA users*  
**Community** **14** countries  
**38** hospitals  
**9** meetings

**Edizioni** **Pausa Caffè: Sapere, Saper Fare, Far Fare, Far Sapere**  
**Loccioni** *Collaborators' reflections to build together a training enterprise*  
**Jobplace for all ages**  
*The story of an original and innovative experience of collaboration between school and enterprise*  
**ID Code**  
*The identity code Loccioni*

**Press release** Over **280** issues on magazines, newspapers and TV  
**10** books reviewing Loccioni Group

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**Acknowledgements** Participation to the **Growth Festival** conceived by **Francesco Morace**  
**Ambrosetti** and **WPP Italian Forum**, **Loccioni** among the success cases  
**ADI Design Index**, the **Lab@AOR** project in the category  
"Research for enterprise"



# Open Innovation The heart of research

*people, passion, technology*

Research for Innovation	2015	2014	2013
European Projects <small>FP7/H2020</small>	7	7	6
National Projects	3	4	2
<b>Solutions developed</b>	<b>W2SN</b> wireless wired sensor network <b>Hyperspectral system</b> for automatic detection of mix-up <b>Open Robotic Interface</b> to enhance robot interoperability <b>Doggies</b> portable sensing device for the detection of drugs, explosives and intrusion		
<b>Research for Development</b>	<b>Smart Oven</b> optimization of the backing status of food, achieving a minimization of energy consumption <b>My Leaf</b> management system of micro-grid energy flows <b>Smart POWdER</b> portable device for measuring particle size distribution and flows <b>LIVIA</b> new generation of spray analysis test system for engine injectors		
<b>Patents</b>	24 families of patents In 2015 3 patents granted 4 trademarks 1 registered request 2 registered requests for brands		
<b>Publications</b>	13	2 chapters in a book , 3 articles, 8 proceedings	
<b>Events and conferences</b>	12 presentations/exhibitions		
<b>Acknowledgements</b>	European Projects BIVEE and GREEN@Hospital received the excellent award from the European Commission  7 <sup>th</sup> SHMII Bless+, finalist for the best project award		



## 2 km di futuro® Our Social imagination

*every enterprise needs a territory, every territory needs an enterprise*

### Leaf Community

*Since 2008 Loccioni is the first sustainable community in Italy*

*Since 2014 it is the first intelligent micro-grid*

3 districts involved

6 buildings in the network

4 micro-hydropower plants

### Energy Balance

1340 t	CO <sub>2</sub> saved (equal to 134000 trees)
90 %	produced and self-consumed energy
36 %	energy independence
2526 MWh	renewable energy produced
624 MWh	self-consumed energy

### Flumen

*Security and requalification of a stretch of Esino river*

20 Institutions involved

43 companies involved (34 from Marche Region)

3000000€ investment

5 micro-hydropower plants

2 km of bicycle lane built

58 leaf players, customers that started a path of sustainability with us

### Impresa agricola

*In the Valley of San Clemente a laboratory of innovation for agriculture*

1	sensorized hive for bees comfort monitoring
23ha	dedicated to the production of honey and oil
711kg	of honey produced
264L	of oil produced

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### Acknowledgements

Loccioni chosen as testimonial of the Marche Region in the world for Expo 2015. 2km di futuro® selected for Palazzo Italia exhibition in the section "The power of limit"

ADI Design Index, the project 2km di futuro® selected in the category "Social Design"

Beyond the measurement,  
we transform data into value

[www.loccioni.com](http://www.loccioni.com)



Loccioni@

## From Esino River to the world

It has been a surprise, a beautiful gift from our Esino river.

We did not plan or even think about a possible participation to EXPO 2015.

We have been chosen and this made us even more proud to be part of it.

Loccioni's presence to **Expo Milano 2015** has been articulated on three main projects:



2km di futuro® selected to be part of the exhibition *"The home of Italian Identity"* in **Palazzo Italia**, in the Power of Limit and of the Future, with a design installation titled *"The fairytale of the river and the factory"*

**Testimonial of Marche Region in the world**, a unique occasion to promote our passion for our land and the beauty of work.

Testimonial of **Intesa Sanpaolo**, the Italian bank hosted our event *"2km di futuro®: food, energy, innovation"* on the food factory of the future in its beautiful **Waterstone Pavillion**.

**22,2** millions of visitors

**137** participant countries

**4** international organizations

**170.000** m<sup>2</sup> of exhibition area

**9** concept clusters



# The fairytale of the river and the factory



Tradition and innovation, risk turning into opportunity, the ability of man to get over limits and obstacles independent from his will. The "2km di futuro®" project has been selected to represent Italian talent in the spectacular exhibition in Palazzo Italia "The home of Italian Identity", in the section "The Power of the Limit and of the Future."

**2** millions of visitors

**184** days of exhibition

**3** powers representing Italian Identity: *the Power of Beauty, the Power of Making, the Power of Limit and of the future.*

**66** stories of Italian pride

**22** stories of the Power of the Limit and of the Future





# Testimonial of the Marche Region in the World



The Marche Region has brought to EXPO its main assets: the extreme longevity and quality of life of its territories, its variable touristic and cultural offer, its entrepreneurial stories of innovation, tradition and creativity.

Loccioni has been selected as one of the **Testimonials of the Marche Region in the World**, as an outstanding example of innovation and corporate social responsibility.

**18** testimonials of Marche Region in the World

**3** ambassadors of Marche Region in the World

**15** days of presence in the Cardo with the *Life Expectation* exhibition

**8** welcome EXPO doors in the territory

**15** maxiscreens dedicated along the Cardo

# 2km di futuro®

## Food, Energy, Innovation

ECCO  
LA SIA ADIPESA  
CONSERVARE IL BAMBINO

INTESA  SANPAOLO

After the TV advertisement with the actor Claudio Bisio, Loccioni has been selected again by Intesa Sanpaolo Bank among the 400 enterprises to be presented at EXPO Milano 2015 during an event in the **Waterstone**.

A unique occasion to share the EXPO experience with our friends and customers.

That is how on June the 9<sup>th</sup> Loccioni could invite in this beautiful Pavillion Carlsberg, Ferrero, Fileni, Lavazza, Mondelez International, Nestlé Water to be special guests and speakers in the event **"2km di futuro®: Food, Energy, Innovation"** together with over 70 attendants. At the end thanks to Fileni and Marche Region, all guests could enjoy the taste of Marche wine and food while admiring the cooking show of Errico Recanati and the *Tree of Life* view.

**1200** companies interviewed by Intesa Sanpaolo

**400** companies selected for the Expo project

**6** outstanding panelists to share views of the factory of the future

**75** participants

**1** Michelin Star of the chef Errico Recanati



## 2015 Social Balance



People, integration, innovation and sustainability  
Nineteenth social report of Loccioni Group